

Table D
2002 Utah Market Share Report
FRATERNAL LIFE INSURANCE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Thrivent Financial For Lutherans	56.64%	\$1,356,103
2	Knights Of Columbus	20.05%	\$480,118
3	Independent Order Of Foresters Us Br	16.81%	\$402,475
4	Woodmen World Life Ins Soc	2.46%	\$58,980
5	Royal Neighbors Of Amer	0.99%	\$23,786
6	Woodmen World Assur Life Assn	0.83%	\$19,796
7	Slovene Natl Benefit Society	0.63%	\$15,142
8	Croatian Fraternal Union Of Amer	0.59%	\$14,067
9	Modern Woodmen Of Amer	0.54%	\$12,840
10	Sons Of Norway	0.22%	\$5,372
11	National Fraternal Soc Of The Deaf	0.10%	\$2,397
12	Order United Commrl Trav Of Amer	0.08%	\$1,893
13	American Fraternal Union	0.06%	\$1,350
14	Wsa Fraternal Life	0.00%	\$77
TOTAL FOR TOP 14 RANKED INSURERS		100.00%	\$2,394,396
TOTAL FOR ALL 14 INSURERS WRITING THIS LINE		100.00%	\$2,394,396